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AUTOMOTIVE CONSULTING AND ENGINEERING  
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## **CORPORATE POLICY ON LITIGATION MANAGEMENT**

Our goal is to provide honest, quality service to help our clients make wise decisions - based on reliable factual data - in claims handling and litigation.

Litigation is a business where logical risk/reward decisions, reasonable expectations and actions, rational strategies and arguments, and intellectual integrity provide the best product and results for the clients over the long run.

Our first priority, as confidential consultants, is to help our client or their attorney evaluate the strengths and weaknesses of the technical aspects of a claim. This means finding out what really happened in an accident, so that an intelligent and fully informed strategy can be developed.

Next, our litigation management duty is to advise and assist counsel by analyzing the opposing counsel's theories of liability and pointing out any inconsistencies. We assist counsel in the deposition of opposing experts and preparation of interrogatories. When it is appropriate, one or several of our Associates can be designated as experts of record.

Our Associates are practicing professionals, not "professional experts", and therefore more credible. This is why we have over 100 Automotive Engineers, University Professors, and Medical Doctors on our staff.

We work cooperatively with attorneys; however, we realize that our client is the person paying our and the attorney's bill. Given the amount of obfuscation and confusion in litigation, this is a very cost effective way to assist in good management of the litigation process.

Our policy is based on the premise that our clients want to "pay the claims they should pay, deny the claims they should deny, and negotiate those they should negotiate in the most cost effective way". Our duty to our client is to help them within those guidelines in the most practical and effective way.